



COVID-19 Update: 5/7/2020

A message from **Eric Beavers, Founder of Great Western Building Systems LLC**

All of us at Great Western Building Systems know how much you and your communities are being impacted due to Covid-19, as we and our families are being impacted as well. Fortunately, it appears that we will be moving back toward normal very soon.

First, I'd like to thank our amazing staff, particularly those in our various sales departments. I'm impressed with their extreme dedication to Great Western, to our customers and their eagerness to perform even though everyone was suddenly marooned in their homes.

Second, I would like to thank our dedicated customers. Many of you have been able to take advantage of our reduced costs and extended price lock guarantee. Because of you we've had banner sales in March and April. I am also very excited for our new customers as we are already seeing construction and concrete costs come down considerably which has allowed some of you to enlarge the size of your buildings and move up your plans to build. This is a very good thing. I expect to see a lot of these costs continue to move down and then stabilize for a few months.

Last month I mentioned that we were going to have to raise our pricing back in-line with historic pricing. Fortunately, with the help of our suppliers we are able to continue to hold pricing at our low rates for the short-term future. We will also be continuing with the 6-month price guarantee while this discounted pricing remains in affect.

As far as re-opening the office - Effective Monday May, 11th, our offices will be back to normal staffing levels and operational hours. Social distancing will still be taking place with some other state mandates being followed. I am also happy to announce that Great Western has not laid off any of its employees during this crisis, and we continue to work hard to maintain our staff, services, and the customer satisfaction we are known for. This is a testament to our wonderful employees, dealers, partners and customers.

Thank you all so much.

Sincerely,